



Account Manager - Melbourne

- Passionate about great food?
- Able to build relationships with chefs, retailers and Cafe owners?
- Energetic and ambitious?
- Experienced tech savvy road-warrior?

If you can answer yes to all of the above then we would like to hear from you. Brasserie Bread is Australia's fastest growing artisan bakery delivering award winning bread, pastries & cakes to hundreds of top restaurants, cafes & retail outlets across Sydney, Melbourne and Canberra. Due to our continued expansion we are looking for a self motivated, hard working, professional Account Manager to join our new Melbourne team. Our bakery, Café and training school is located in South Melbourne, supplying fresh artisan products 365 days a year.

This role will suit a sales professional who can build long term relationships with a demanding, customer base consisting of chefs, retailers and Cafe owners. As Account Manager you will have two main objectives, visiting and servicing Brasserie Bread's existing customers, and developing new business. The majority of our sales enquiries come from referrals, but you will be required to demonstrate a proactive approach to new business development. You will be well supported by our dedicated head office team and provided with all the "tools of the trade" including mobile phone and iPad connected to Brasserie Bread's intranet CRM system.

Experience in the Melbourne food industry is essential. This is an excellent opportunity for a person with the drive and ambition to make a difference to a rapidly expanding business. If you are customer focussed, a good relationship builder, computer literate and enjoy working (& great food!) please contact careers@brasseriebread.com.au

Remuneration

Salary - \$60K per annum

Bonus - \$20K per annum, paid quarterly against sales target and KPI's

Car allowance - \$10K per annum

Plus Superannuation

www.brasseriebread.com.au